





# Agenda

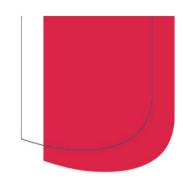




# 1. Who we are



# AN INVESTOR IN OUT-OF-TOWN RETAIL





#### → A HYBRID PORTFOLIO

Supermarkets(40% rental revenue)

Retail parks





#### **SUPERMARKETS**

(40% rental revenue)



STRATEGIC LOCATIONS



MEETING CONSUMERS'
PRIMARY NEEDS



LIMITED IMPACT OF E-COMMERCE











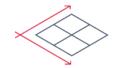


GOOD RENTAL TO REVENUE RATIO FOR RETAILERS



SIZE AND FLEXIBILITY
OF RETAIL SPACES

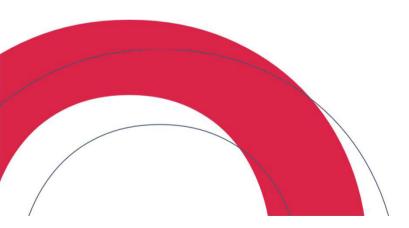


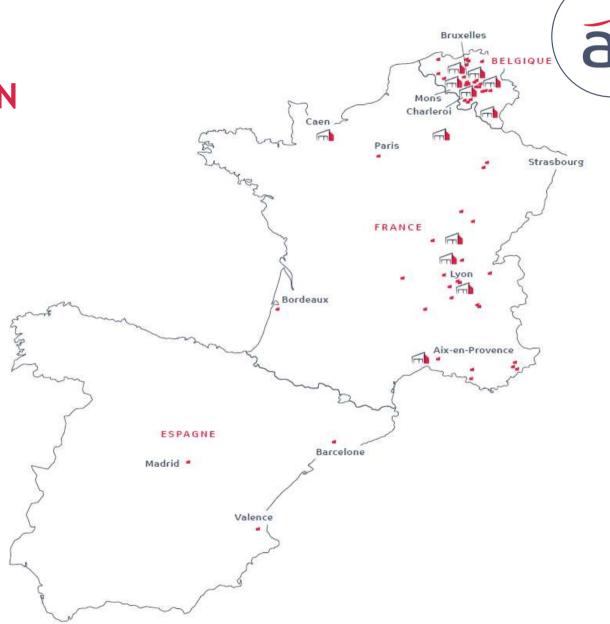


452,913 m<sup>2</sup>



96% occupancy rate (at 31/03/2021)

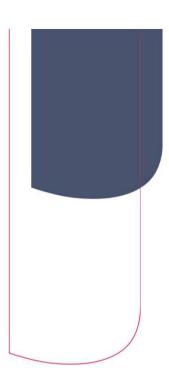




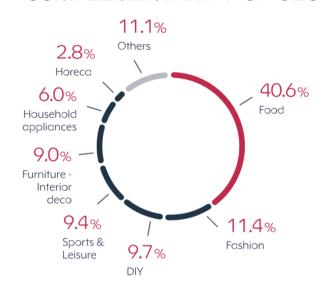


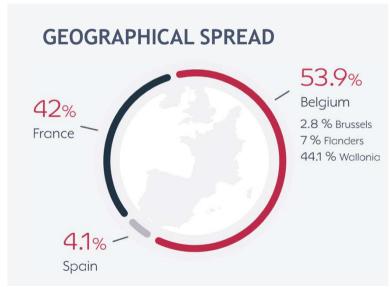
# 2. Portfolio



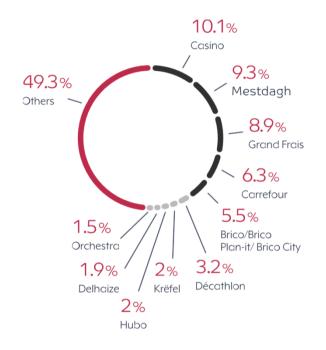


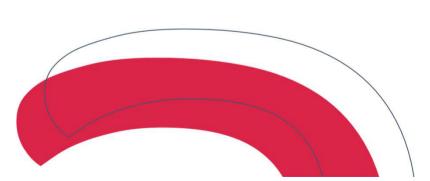
#### **COMPLEMENTARITY OF SECTORS**





#### **TENANTS**

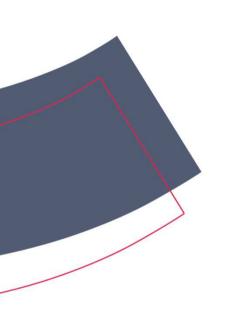






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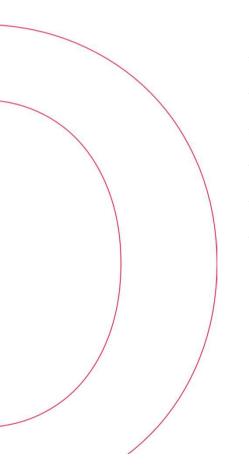
#### GROWTH OF THE PORTFOLIO











	31/03/2021	30/09/2020	30/09/2019
Total lettable area	452.913 m²	443.336 m²	409.157 m²
Fair Value	698.895 KEUR	690.066 KEUR	622.894 KEUR
Investment Value	726.908 KEUR	719.429 KEUR	646.172 KEUR
Gross yield	6,39%	6,56%	6,57%
Average rent per m <sup>2</sup>	107 EUR	109 EUR	107 EUR
Occupancy rate	96,02%	97,70%	97,30%

#### **EVOLUTION OF OCCUPANCY RATE**







#### **LATEST ACQUISITIONS** & DEVELOPMENTS

1.500 m<sup>2</sup>









#### IMPACT OF THE CORONAVIRUS CRISIS





#### **CLOSURE OF SHOPS**

- → Partial cancellation of rents for highly impacted retailers
- 1,64 million EUR on FY 2019/2020 (=3,7% rental income)
- 0,67 million EUR on 1st half FY 2020/2021 (=2,9% rental income)
- → Limited impact for Ascencio due to the activity of its tenants



INDIVIDUAL DIALOGUE WITH EACH (NON-FOOD) RETAILER



IMPORTANCE OF THE **OMNICANALITY** 





# 3. Financial Performance

#### **CONSOLIDATED RESULTS**

CONSOLIDATED RESULTS (000 EUR)	31/03/2021	31/03/2020	30/09/2020
RENTAL INCOME	23.146	21.213	44.555
Write-downs on trade receivables	4	-74	-584
Cancellation of Covid 19 rents	-667	0	-1.640
Taxes and charges not recovered	-17	-36	-183
PROPERTY RESULT	22.467	21.103	42.148
Property charges	-1.752	-1.651	-2.711
Corporate overhead	-2.112	-2.097	-3.881
Other income and operating costs	1	10	-4
OPERATING RESULT BEFORE RESULT ON PORTFOLIO	18.604	17.364	35.551
Operating margin	80,4%	81,9%	79,8%
Financial income	0	0	0
Net interest charges	-2.901	-2.310	-5.308
Other financial charges	-212	-191	-334
Taxes	-253	-261	-489



— Rental income : up by 9,1%

(before corona impact)

— EPRA Earnings : up by 4,4%

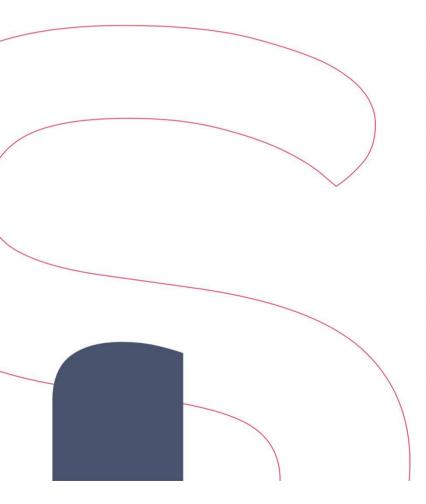
— Impact covid-19 : 2,9% of rental income\*

CONSOLIDATED RESULTS (000 EUR)	31/03/2021	31/03/2020	30/09/2020
EPRA EARNINGS	15.238	14.601	29.420
Net gains and losses on disposals on investment properties	0	-41	-41
Change in the fair value of investment properties	143	-11.622	-20.520
Other result on the portfolio	0	0	0
PORTFOLIO RESULT	143	-11.622	-20.561
Change in fair value of financial assets and liabilities	3.763	2.398	316
Deferred taxes	-28	20	71
Taxes on disposals of investment properties	0	0	0
Exit Tax	0	0	0
NET RESULT	19.115	5.355	9.246

<sup>\*</sup> On 1st semester of FY

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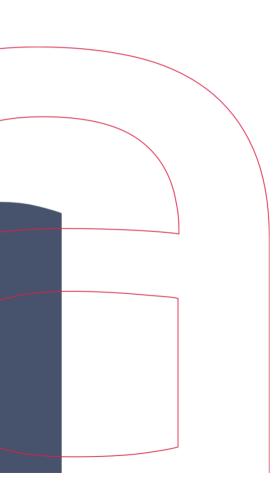
# CONSOLIDATED BALANCE SHEET

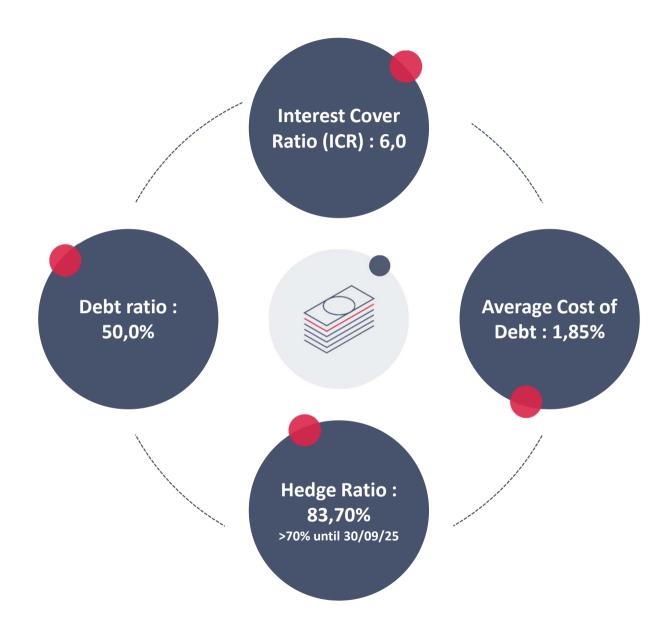


CONSOLIDATED BALANCE SHEET (€000s)	31/03/2021	30/09/2020
ASSETS	721.089	713.716
Investment properties	705.822	697.639
Other non-current assets	2.240	1.506
Assets held for sale	0	0
Trade receivables	2.729	7.441
Cash and cash equivalents	2.618	4.710
Other current assets	7.680	2.420
EQUITY AND LIABILITIES	721.089	713.716
Equity	344.169	349.130
Non-current financial debts	291.687	293.738
Other non-current liabilities	11.937	14.656
Deferred tax	860	832
Current financial debts	58.213	42.494
Other current liabilities	13.223	12.866



### FINANCING - KEY FIGURES

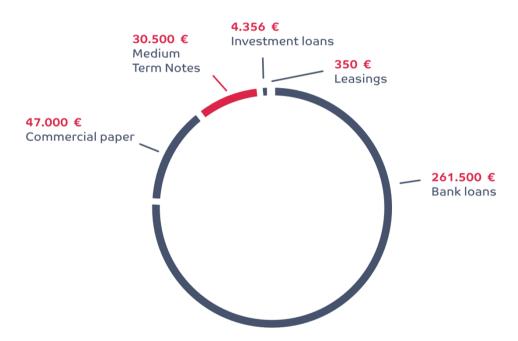






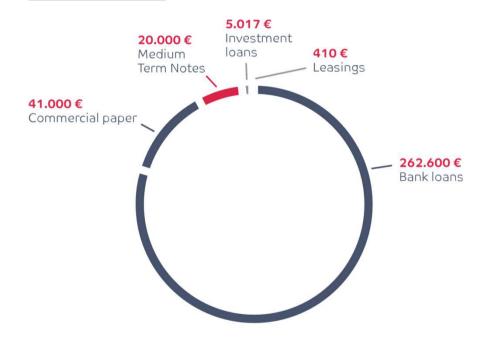


#### 31/03/2021



Financial debts (IFRS 16 exc): 343.706 €

#### 30/09/2020

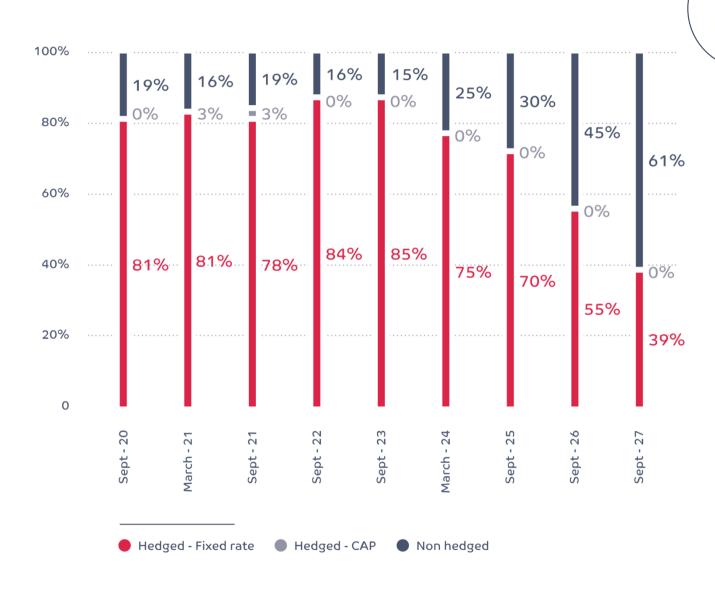


Financial debts (IFRS 16 exc): 329.027 €

#### **HEDGING POLICY**

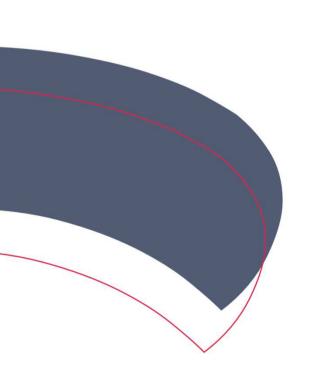






#### **DATA PER SHARE**





	31/03/2021	30/09/2020	30/09/2019
Number of shares	6.595.985	6.595.985	6.595.985
NAV IFRS	€ 52,18	€ 52,93	€ 55,05
NAV EPRA	€53,62	€ 54,95	€ 57,13
EPRA Earnings per share	€ 2,31	€ 4,46	€ 4,34
Gross Dividend	-	€ 3,65	€ 3,50
	31/03/2021	30/09/2020	30/09/2019
Share price	€ 47,35	€ 41,80	€ 56,60
Gross Yield	7,7%	8,7%	6,2%



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