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# Presentation Half-year results **2024/2025**

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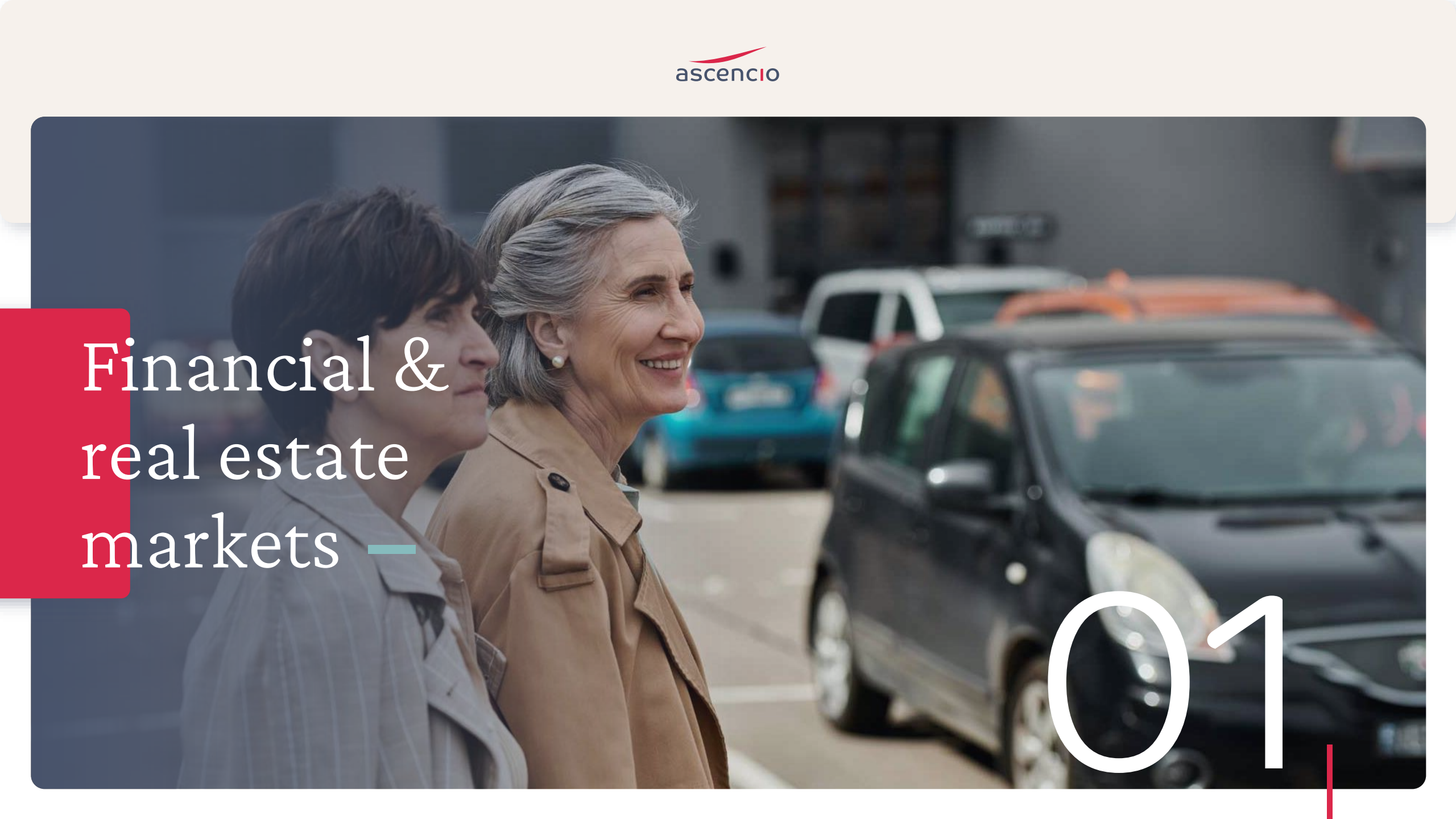
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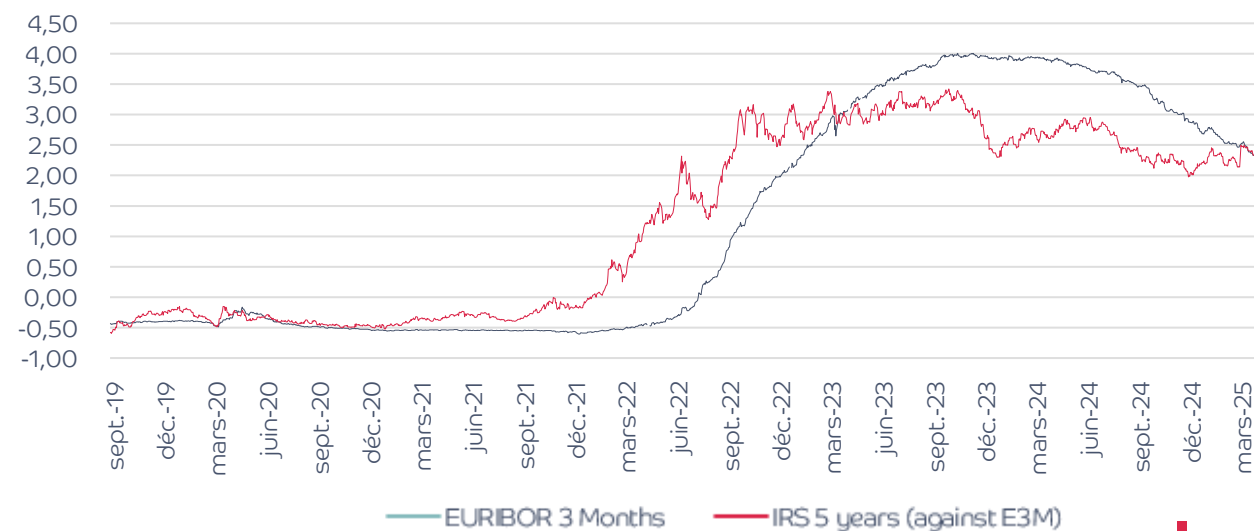
A photograph of two women, one younger and one older, looking out at a street with cars. The older woman is smiling. The image is used as a background for the slide.

# Financial & real estate markets —

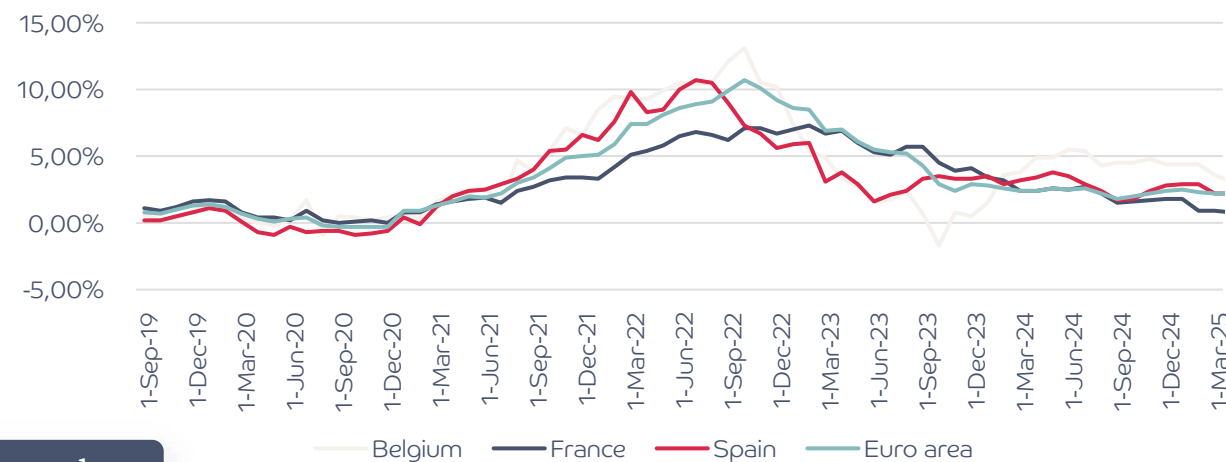
# 01

# Financial Market

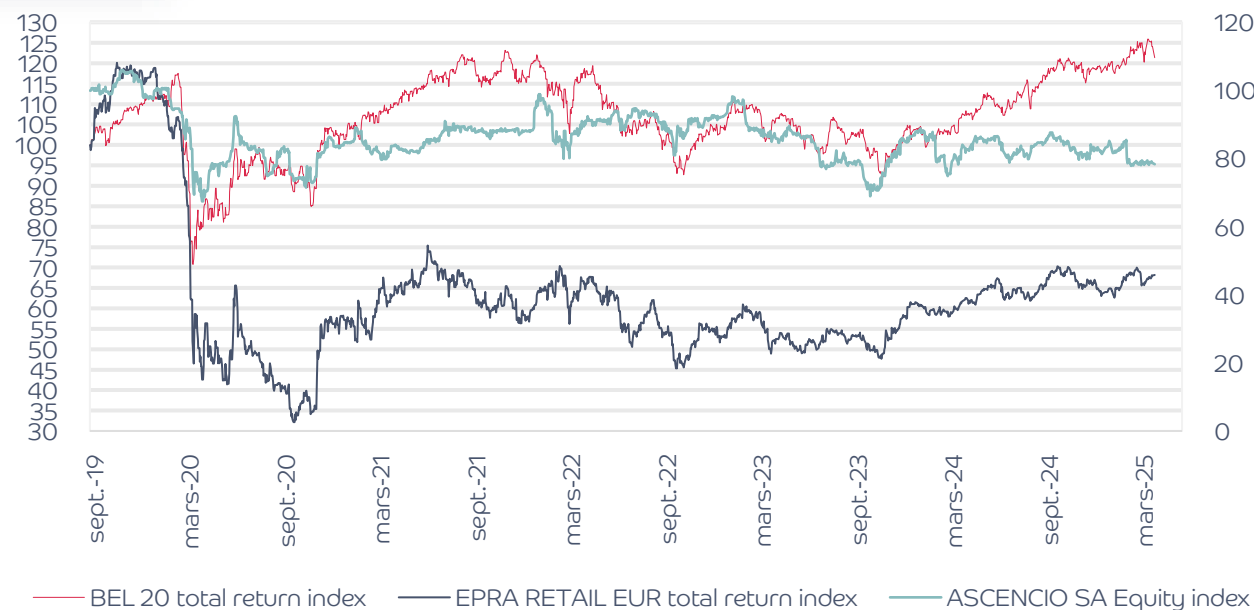
## Interest rates



## Inflation

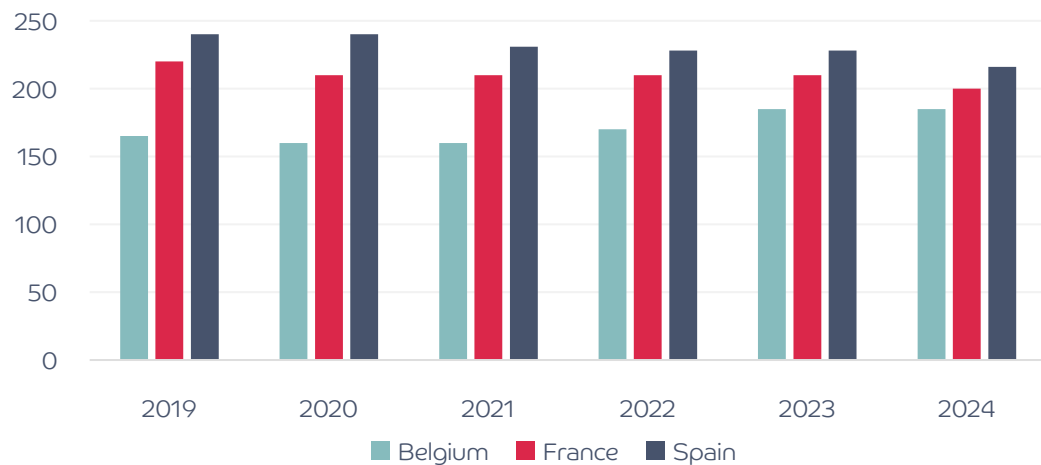


## Stock market

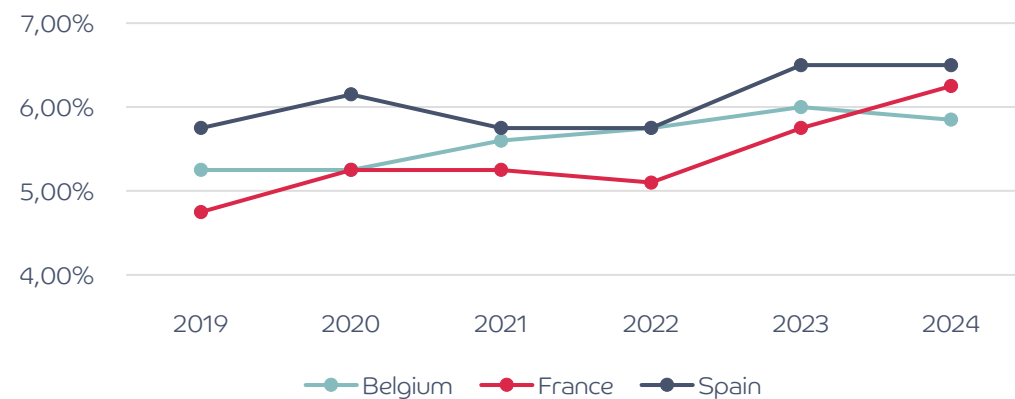


## Real Estate Market - Retail

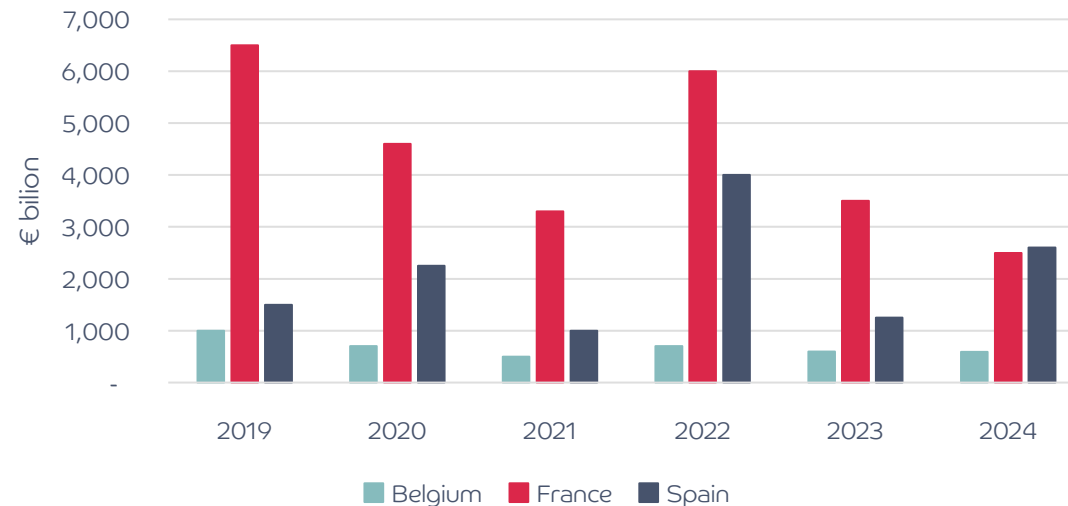
### Prime rents



### Prime yields



### Investment volumes



# Activity summary

02



## Letting activity summary



**9** new  
leases



**7** leases  
renewed

→ **17,000 m<sup>2</sup>**



(4% of the  
portfolio surface)

**+ 15** short term  
leases

Previous  
rental level

**-8.4%**

-----  
New rental level  
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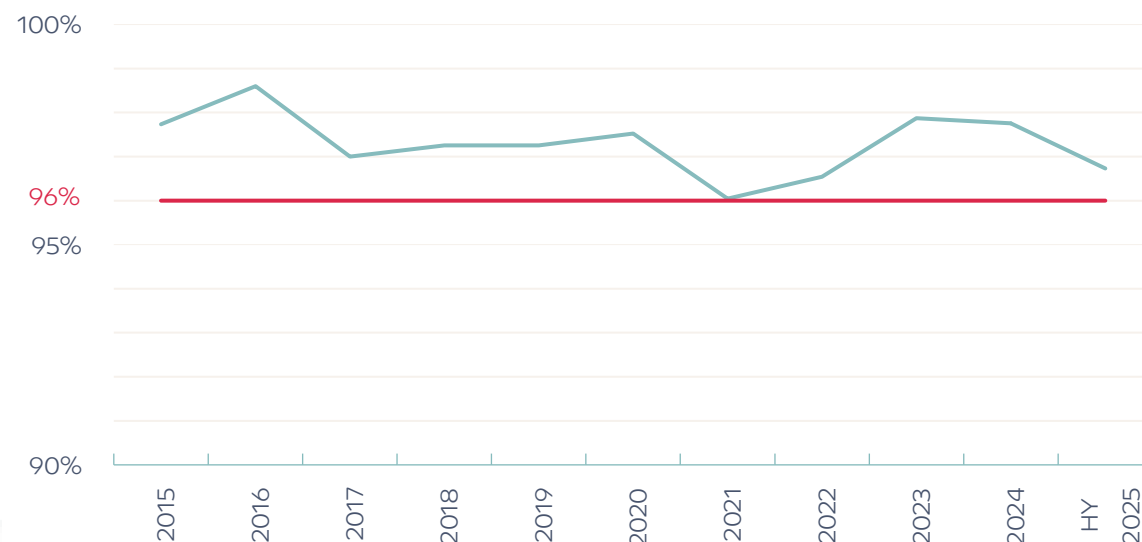
**+7.5%**

Estimated  
rental value

## EPRA occupancy rate

### Occupancy rate evolution

|              | 31.03.25     | 30.09.24     | Δ            |
|--------------|--------------|--------------|--------------|
| Belgium      | 95,8%        | 96,9%        | -1,1%        |
| France       | 97,7%        | 98,7%        | -1,0%        |
| Spain        | 100,0%       | 100,0%       | 0,0%         |
| <b>TOTAL</b> | <b>96,7%</b> | <b>97,8%</b> | <b>-1,1%</b> |



## Operational activity



| €0.4 million

Ghlin  
(BE)

### Disposal:

Stand alone – 2,000 m<sup>2</sup>

+2 Preliminary sale  
agreements:

- Hannut (BE)
- Chatelineau (BE)



| €0.5 million

Gent (BE)  
& Hannut (BE)  
& Chanas (FR)

### Investments:

Roofs & facade renovation  
and insulation

# ESG Achievements



## | Environment

### Car charging stations :

Commissioning of first stations in France

### Photovoltaic panels installations :

750m<sup>2</sup> (Ottignies - Belgium)



## | Social

### Ascencio Academy :

organization of new sessions

### Support of students in their final year project



## | Governance

### Revaluation of internal operational process

according to new ERP



**+ DIGITALIZATION  
PROGRAM**

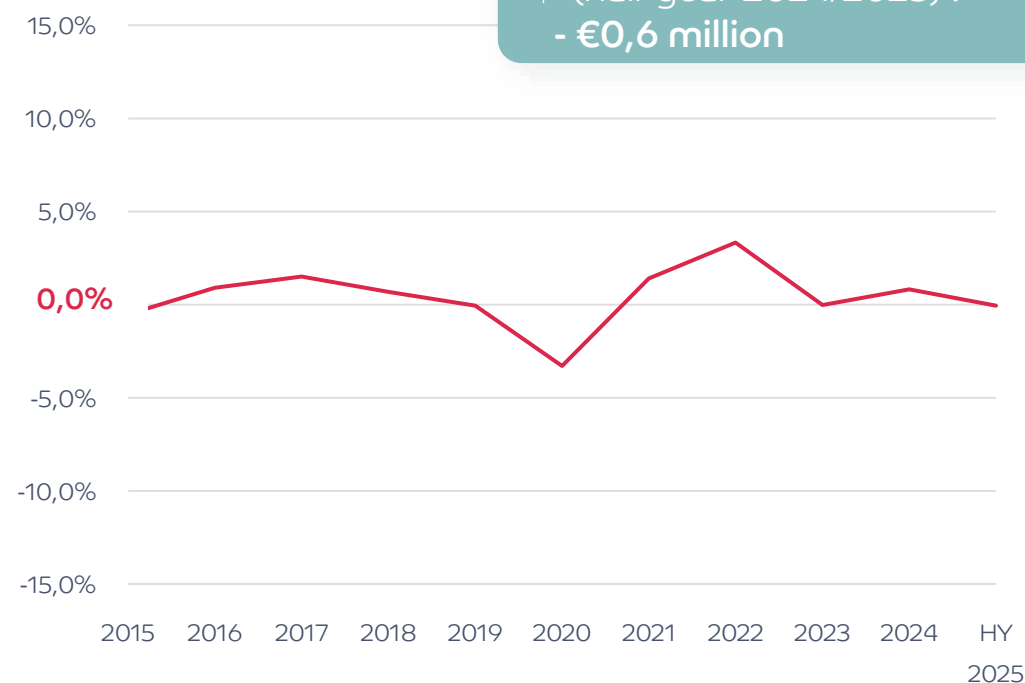
- Final setting of new ERP
- Implementation of an asset management IT solution

# Valuations

|                                     | 31.03.25            |                    | 30.09.24           |                                       |
|-------------------------------------|---------------------|--------------------|--------------------|---------------------------------------|
| INVESTMENT PROPERTIES               | Geographical spread | Fair Value (€000s) | Fair Value (€000s) | Δ Fair Value (excl. Invest) 2024/2025 |
| BELGIUM                             | 54%                 | 404.634            | 407.371            | -0,11%                                |
| FRANCE                              | 41%                 | 305.110            | 304.986            | 0,01%                                 |
| SPAIN                               | 4%                  | 30.725             | 30,725             | 0.00%                                 |
| TOTAL PROPERTIES AVAILABLE FOR RENT | 99%                 | 740.469            | 743,082            | -0,06%                                |
| DEVELOPMENT PROJECTS                | 1%                  | 5.565              | 5.539              |                                       |
| TOTAL INVESTMENT PROPERTIES         | 100%                | 746.034            | 748.621            |                                       |

## Evolution of portfolio valuation

Change in Fair Value  
(half year 2024/2025) :  
- €0,6 million



# Financial activity

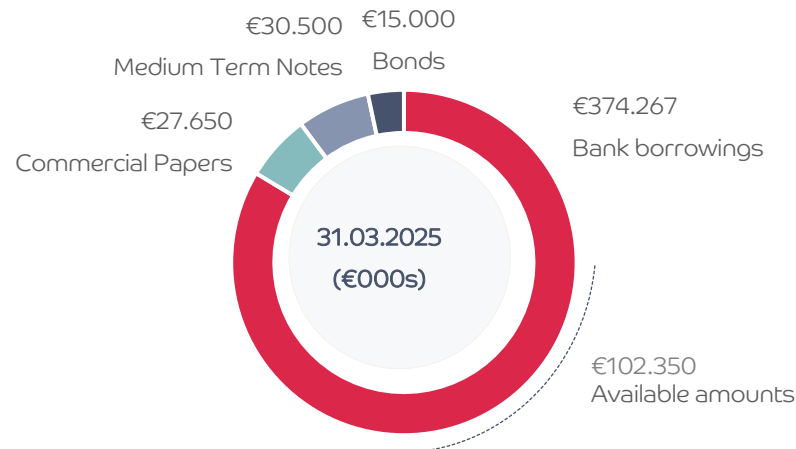
## Refinancing activity HY 2024/2025

3 new revolving bank credit lines

**€60 million**

Duration **6 years**

## Outstanding debt as of 31.03.2025

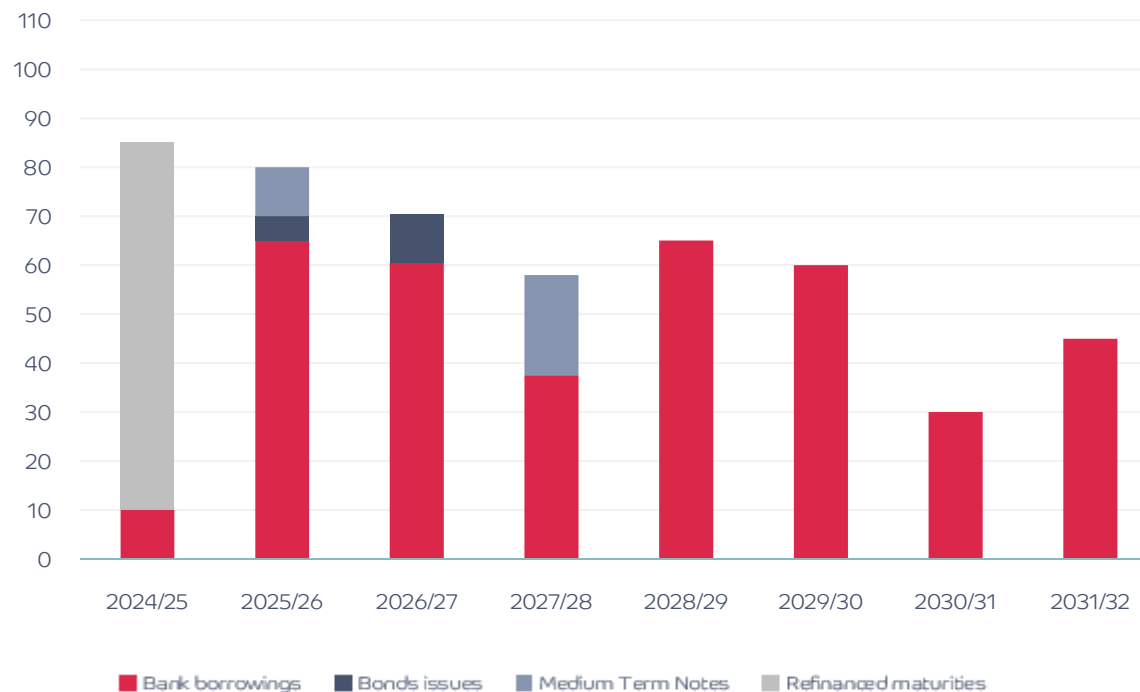


Average debt duration :  
**3.4 years** (vs 3.0 years  
as of 30/09/24)

Average financial debt :  
**€308 million**  
(vs €315 million as of  
30/09/24)

## Outstanding debt maturities as of 31.03.2025

(millions EUR)



## Financial activity

### Hedging activity 2024/2025

#### Acquisition of 5 IRS payers :

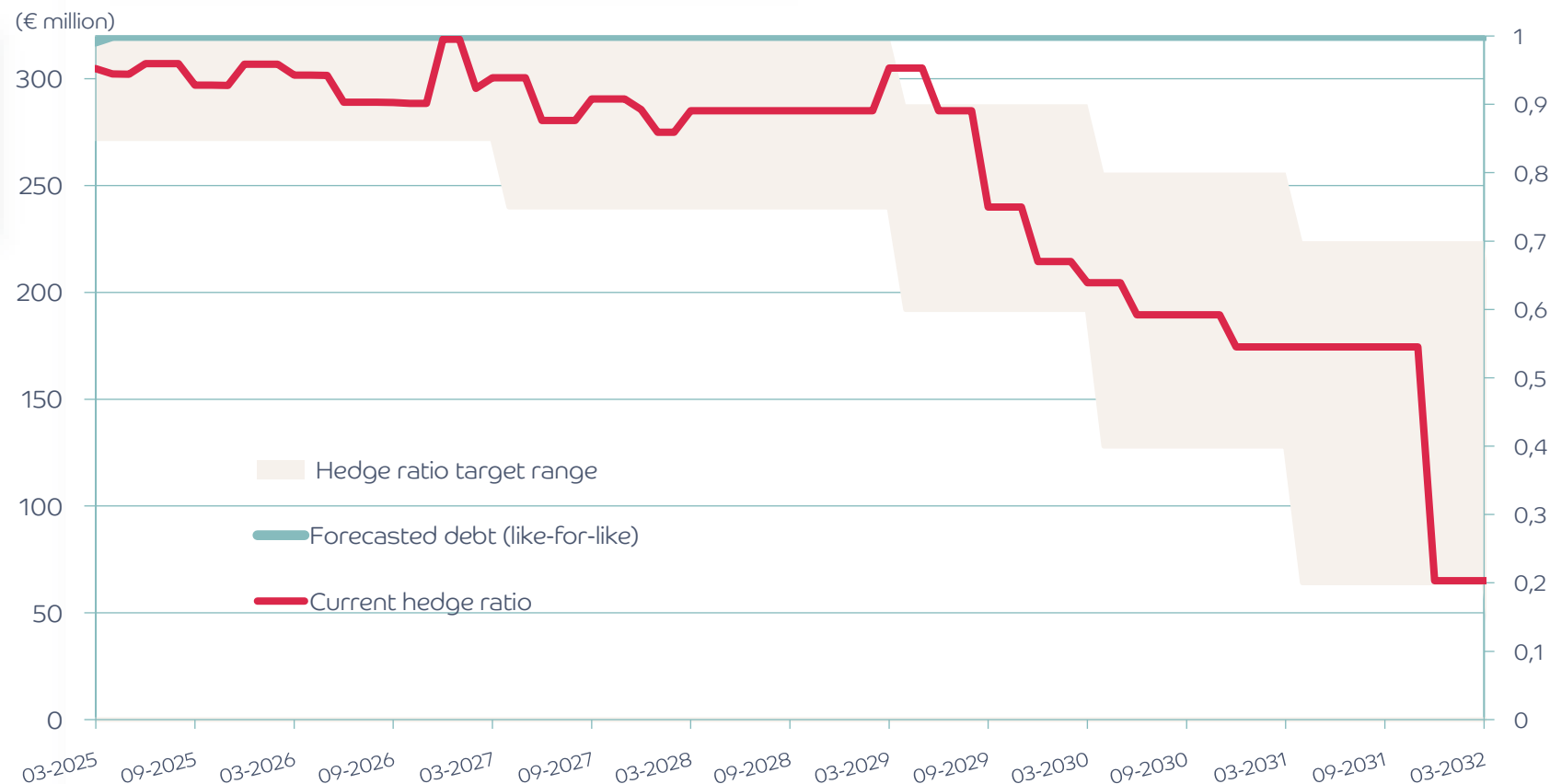
€55 million - 2029 to 2032

#### Restructuring of 1 IRS payer :

€50 million - 2028 to 2032

Hedge Ratio as of 31.03.2025 :  
95.2% (vs 95.5% as of 30/09/24)

### Hedge structure as of 31.03.2025



## Cost of debt evolution

Average cost of debt  
2.18% (vs 2.22% as of 30/09/24)

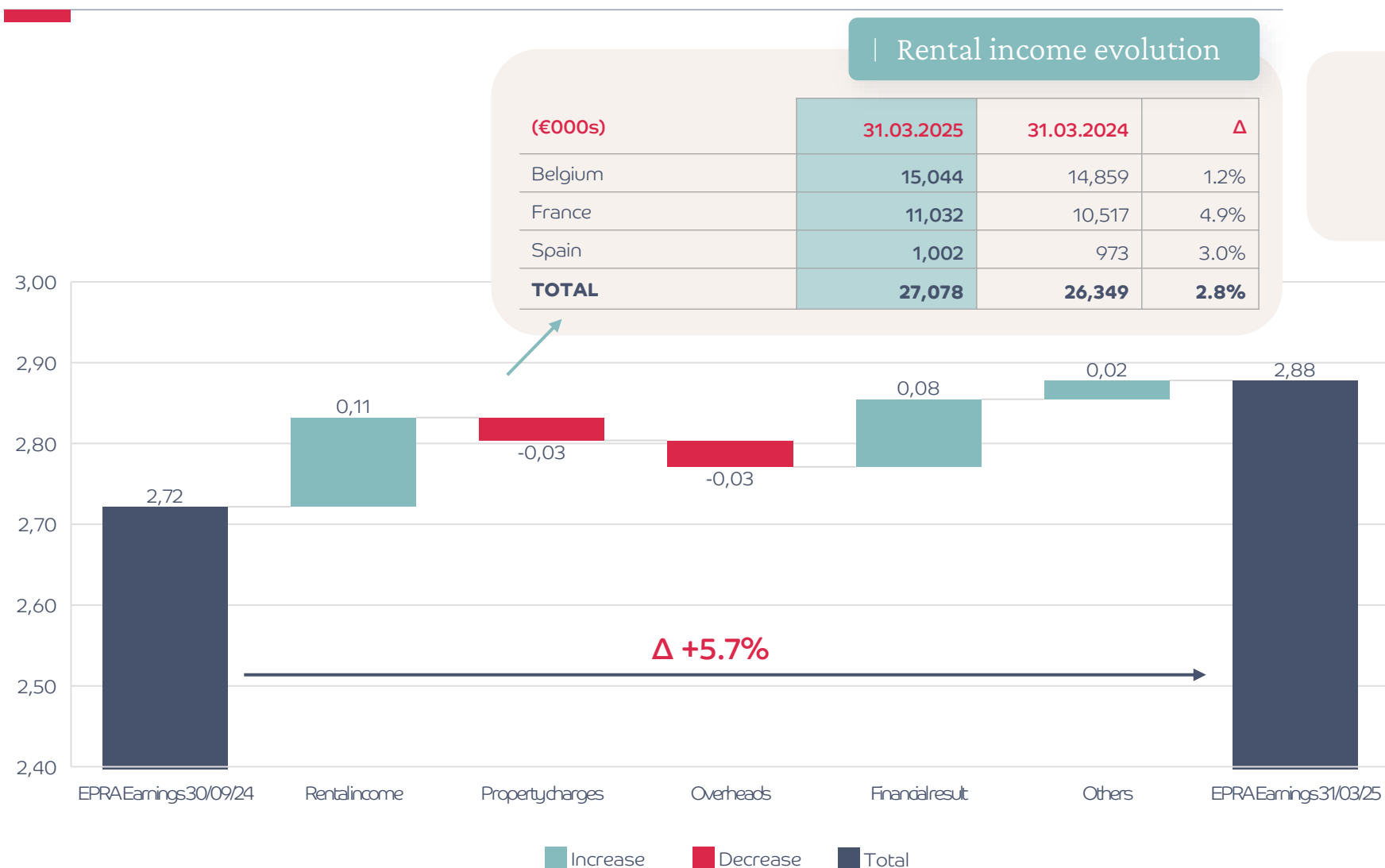


\*based on forward interest rates curves as of 23/05/2025

# Financials

03

# Annual consolidated results HY 2024/2025

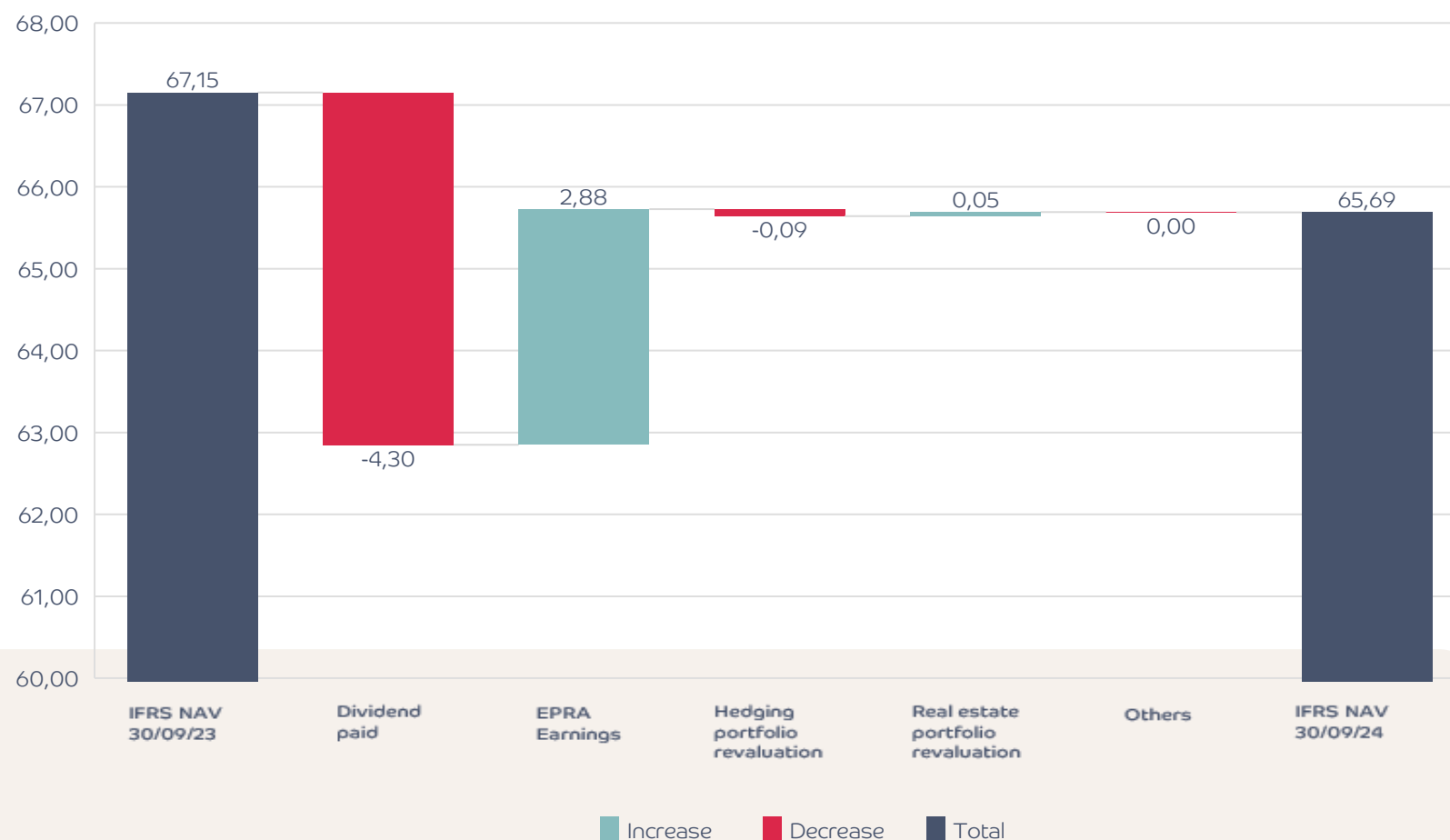


|                          | 31.03.2025 | 31.03.2024 |
|--------------------------|------------|------------|
| Operating margin         | 82.4%      | 82.4%      |
| Net result per share (€) | 2.83       | 0.87       |

# Balance sheet as of 31/03/2025

|                                         | (HY)<br>2025 | 2024  |
|-----------------------------------------|--------------|-------|
| Total real estate portfolio (€ million) | 746.0        | 748.6 |
| Total balance sheet (€ million)         | 780.4        | 780.7 |
| Total equity (€ million)                | 433.3        | 442.9 |
| EPRA NTA (€/share)                      | €64.2        | €65.8 |
| Total debt (€ million)                  | 322.3        | 311.7 |
| EPRA LTV                                | 43.5%        | 42.1% |

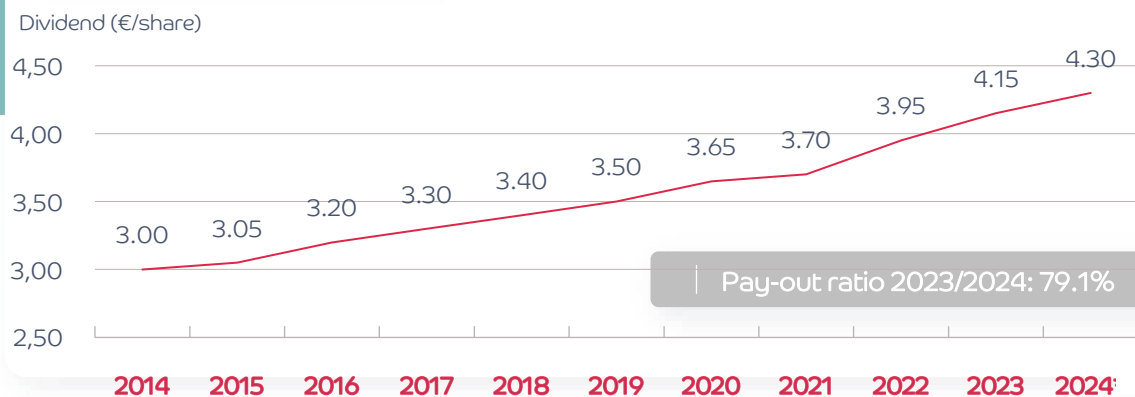
## Evolution IFRS NAV



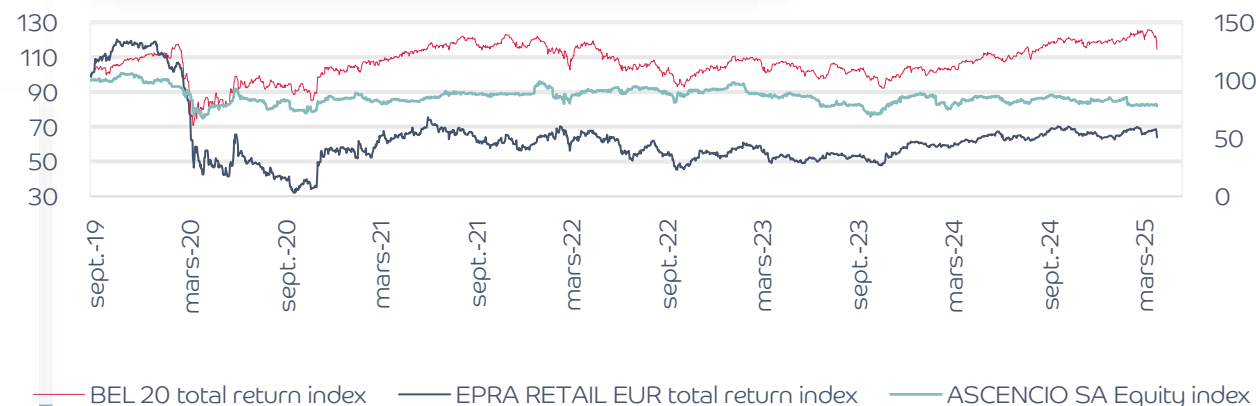
# Share price & dividend policy

|                                         | 31.03.2025 | 30.09.2024 |
|-----------------------------------------|------------|------------|
| Closing share price (€/share)           | 44.35      | 48.65      |
| Premium/discount (vs IFRS NAV)          | -32.5%     | -27.6%     |
| Market capitalization (€ million)       | 292.5      | 320.9      |
| Dividend (€/share)                      | 4.30       | 4.30       |
| Dividend yield (vs closing share price) | 9.7%       | 8.8%       |
| Outstanding shares number               | 6.595.985  | 6.595.985  |

## Dividend evolution



## Stock market context vs Ascencio



## Ascencio's share price vs IFRS NAV



Outlook —

04



## Portfolio Management

- Anticipating retailers' needs & monitoring their financial health  
→ Continuous dialogue

Further implementation of ESG initiatives  
& value creation within the portfolio

Continuous preservation  
of healthy balance sheet & liquidity



# Financial calendar 2024/2025



Q & A

05



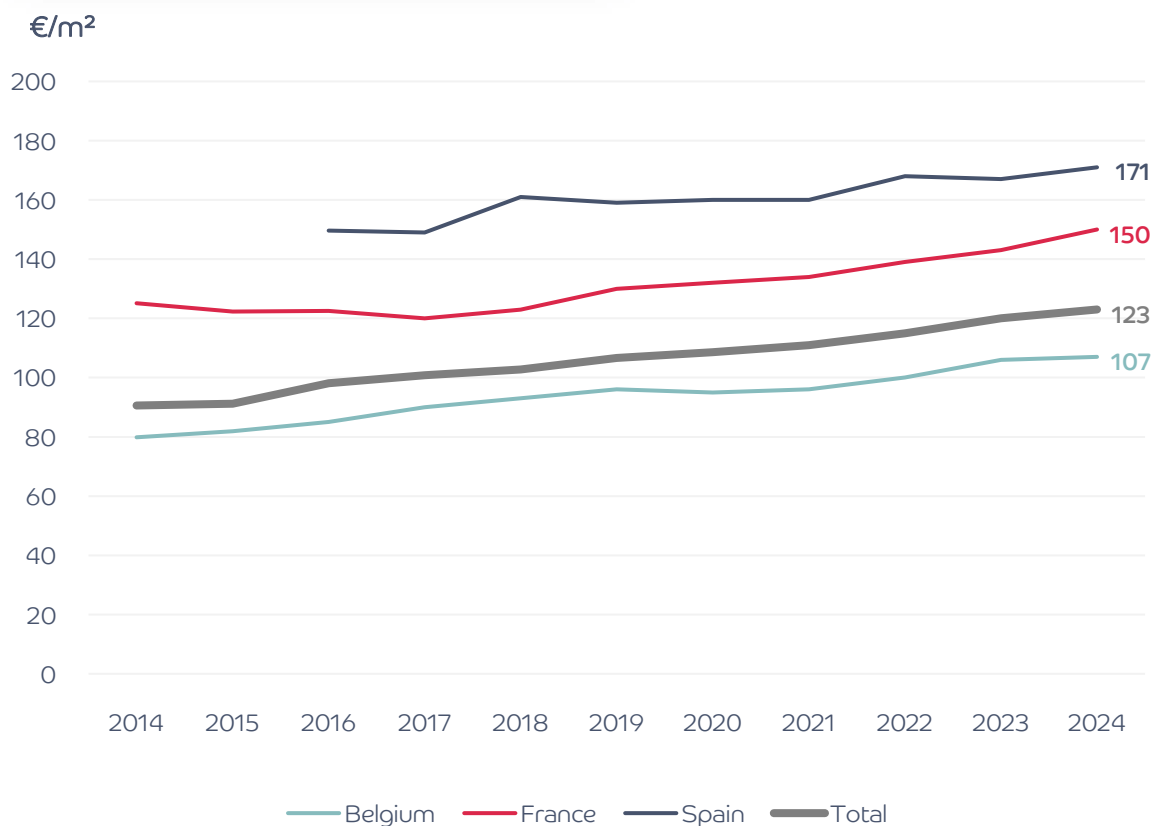
# Appendices —

06

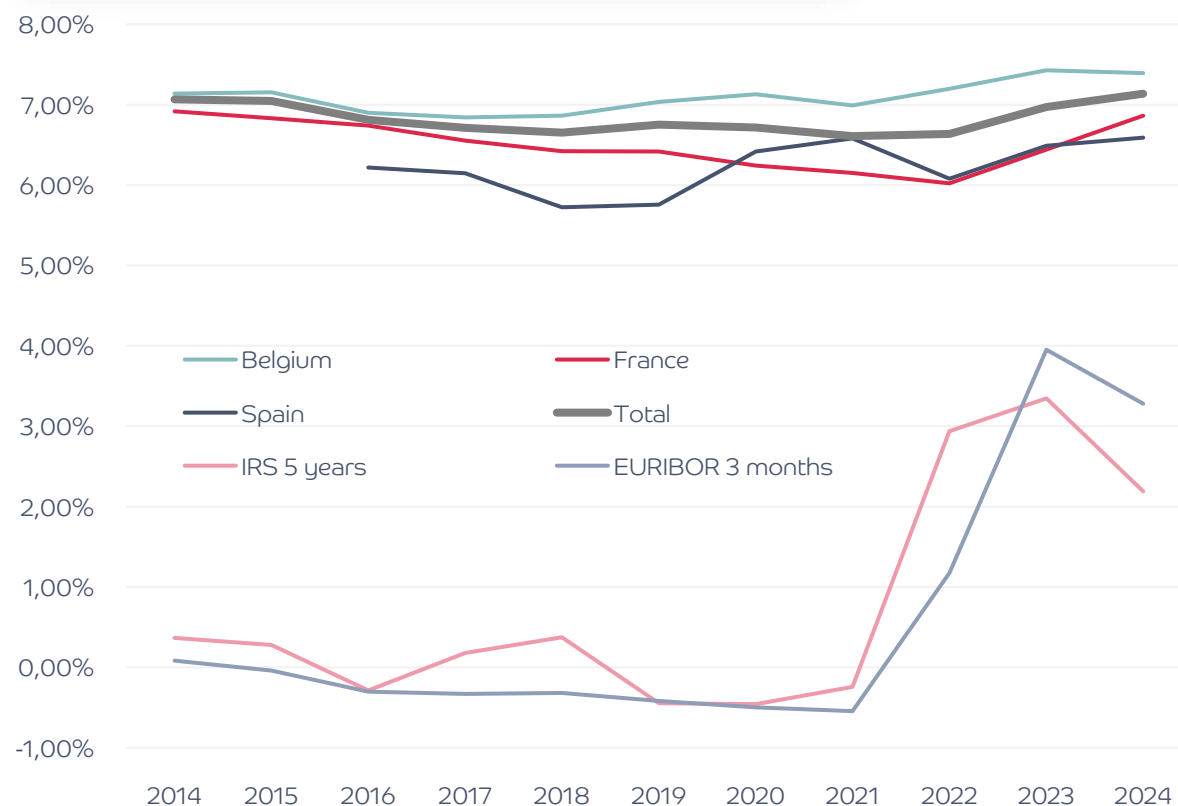


# Valuations (as of 30.09.2024)

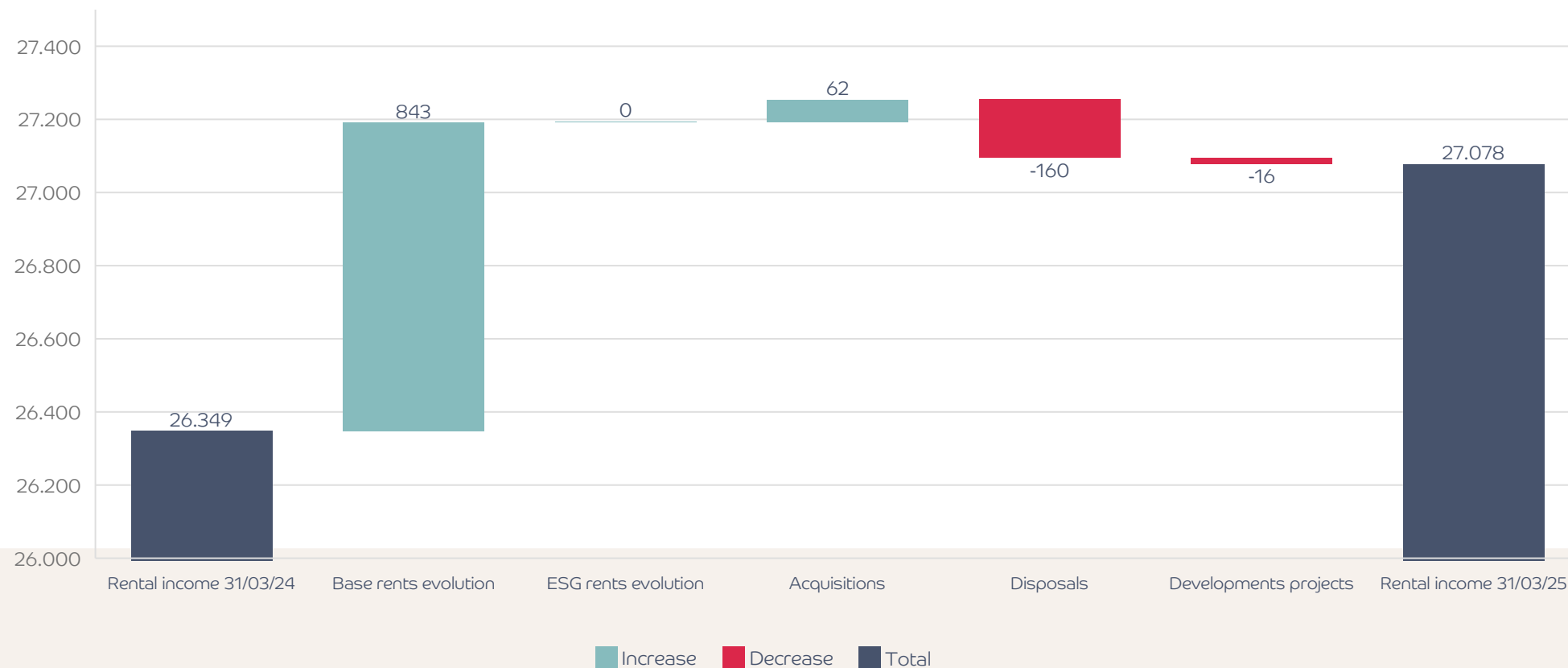
## Average rent of the portfolio



## Portfolio yield vs interest rates evolutions



## Rental income evolution (K€)



# Consolidated results

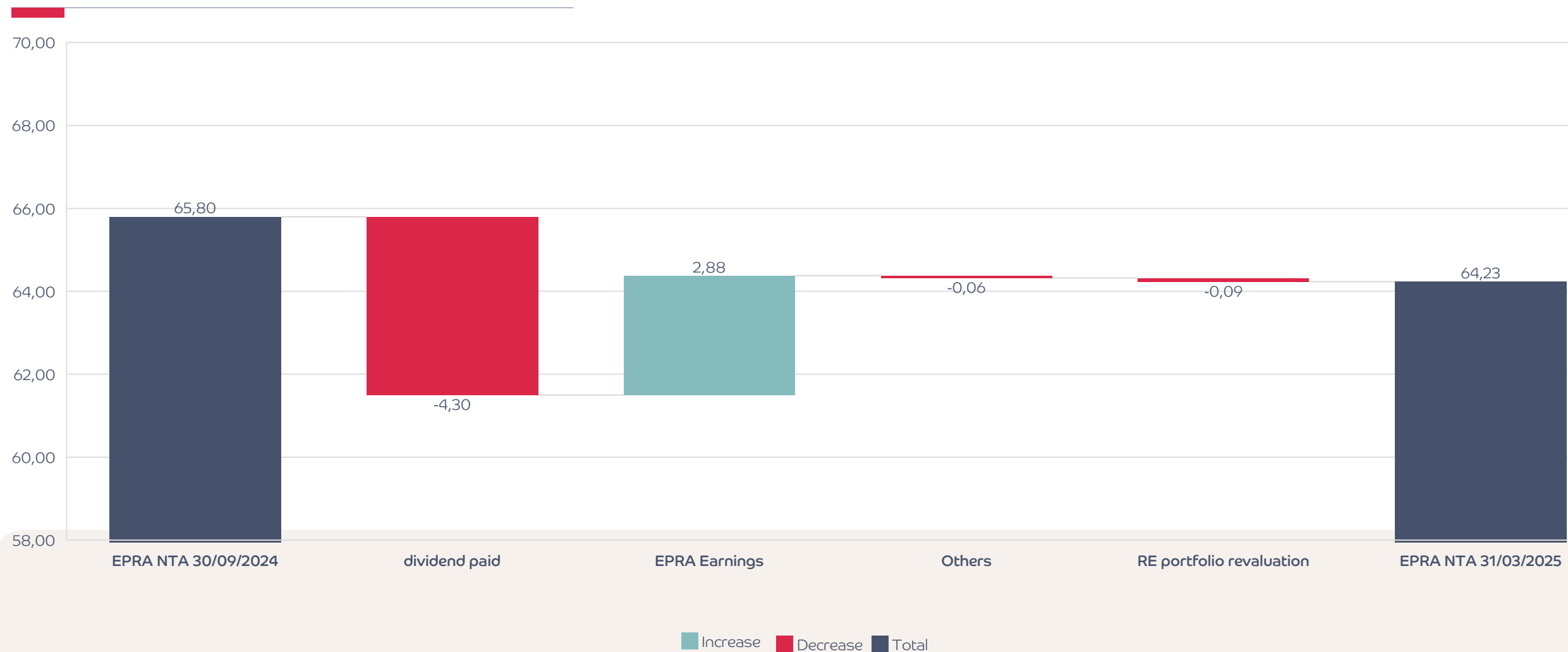
| (€000s)                                                   | 31.03.2025    | 31.03.2024    | Δ           |
|-----------------------------------------------------------|---------------|---------------|-------------|
| <b>RENTAL INCOME</b>                                      | <b>27,078</b> | <b>26,349</b> | <b>2.8%</b> |
| Rental related charges                                    | 16            | -76           |             |
| Recovery of property charges                              | 563           | 438           |             |
| Rental related charges and taxes not recovered            | -60           | -159          |             |
| Other revenue and rental related charges                  | -27           | -110          |             |
| <b>PROPERTY RESULT</b>                                    | <b>27,750</b> | <b>26,441</b> | <b>4.3%</b> |
| Property charges                                          | -2,709        | -2,398*       | 13.0%       |
| Corporate overheads & other operating income and expenses | -2,544        | -2,328*       | 9.3%        |
| <b>OPERATING RESULT BEFORE RESULT ON PORTFOLIO</b>        | <b>22,317</b> | <b>21,715</b> | <b>2.8%</b> |
| <i>Operating margin (*)</i>                               | 82.4%         | 82.4%         |             |
| Financial income                                          | 472           | 3             |             |
| Net interest charges                                      | -2,991        | -3,221        | -2.3%       |
| Other financial charges                                   | -503          | -357          |             |
| Taxes                                                     | -312          | -189          |             |
| <b>EPRA EARNINGS</b>                                      | <b>18,983</b> | <b>17,952</b> | <b>5.7%</b> |

| (€000s)      | 31.03.2025    | 31.03.2024    | Δ %         |
|--------------|---------------|---------------|-------------|
| Belgium      | 15.044        | 14.859        | 1.2%        |
| France       | 11.032        | 10.517        | 4.9%        |
| Spain        | 1.002         | 973           | 3.0%        |
| <b>TOTAL</b> | <b>27.078</b> | <b>26.349</b> | <b>2.8%</b> |

| Like for Like : **3.3%**

| (€000s)                                                      | 31.03.2025    | 31.03.2024    | Δ           |
|--------------------------------------------------------------|---------------|---------------|-------------|
| <b>EPRA EARNINGS</b>                                         | <b>18,983</b> | <b>17,952</b> | <b>5.7%</b> |
| Result on sales of investment properties                     | 43            | 1             |             |
| Change in the fair value of investment properties            | -571          | -1.898        |             |
| Change in the fair value of financial assets and liabilities | 322           | -10.517       |             |
| Deferred tax                                                 | -100          | 194           |             |
| <b>NET RESULT</b>                                            | <b>18.677</b> | <b>5.732</b>  |             |
| <b>EPRA Earnings per share (€)</b>                           | <b>2.88</b>   | <b>2.72</b>   | <b>5.7%</b> |
| <b>Net result per share (€)</b>                              | <b>2.83</b>   | <b>0.87</b>   |             |

## Evolution EPRA NTA (€/share)



# Balance sheet



(€000s)

**ASSETS**

|                           |         |         |
|---------------------------|---------|---------|
| Intangible assets         | 363     | 375     |
| Investment properties     | 746,034 | 748,621 |
| Other tangible assets     | 823     | 963     |
| Other non-current assets  | 16,307  | 16,145  |
| Assets held for sale      | 2.647   | 259     |
| Current financial assets  | 594     | 926     |
| Trade receivables         | 2,249   | 6,120   |
| Cash and cash equivalents | 2,808   | 3,070   |
| Other current assets      | 8,560   | 4,179   |

**EQUITY AND LIABILITIES**

|                               |         |         |
|-------------------------------|---------|---------|
| Equity                        | 433,270 | 442,921 |
| Non-current financial debts   | 248,392 | 196,391 |
| Other non-current liabilities | 4,025   | 5,060   |
| Deferred tax liabilities      | 6,616   | 6,516   |
| Current financial debts       | 73,882  | 115,280 |
| Other current liabilities     | 14,201  | 14,491  |

**IFRS NAV (€/share)****65.69****67.15****EPRA NTA (€/share)****64.23****65.80****Debt ratio (in accordance with the Royal Decree)****43.6%****42.8%****EPRA LTV****43.5%****42.1%**

Who we are —





A Belgian  
**REIT**



Operating in  
**Belgium,  
France & Spain**



Investing in  
**supermarkets  
& retail parks**



Under the  
**SIR/GVV, SIIC  
& SOCIMI status**



Listed  
on **Euronext  
Brussels**  
Since 2007

# Supermarkets

Strategic  
locations



Meeting consumers'  
primary needs



Limited impact  
of e-commerce



40% of  
Ascencio's  
income



Ascencio's  
DNA



# Retail parks

Retail mix



Good conversion rate



Size and flexibility of retail spaces (omnicanality)



Parc des Drapeaux,  
Caen (FR)



Primary needs

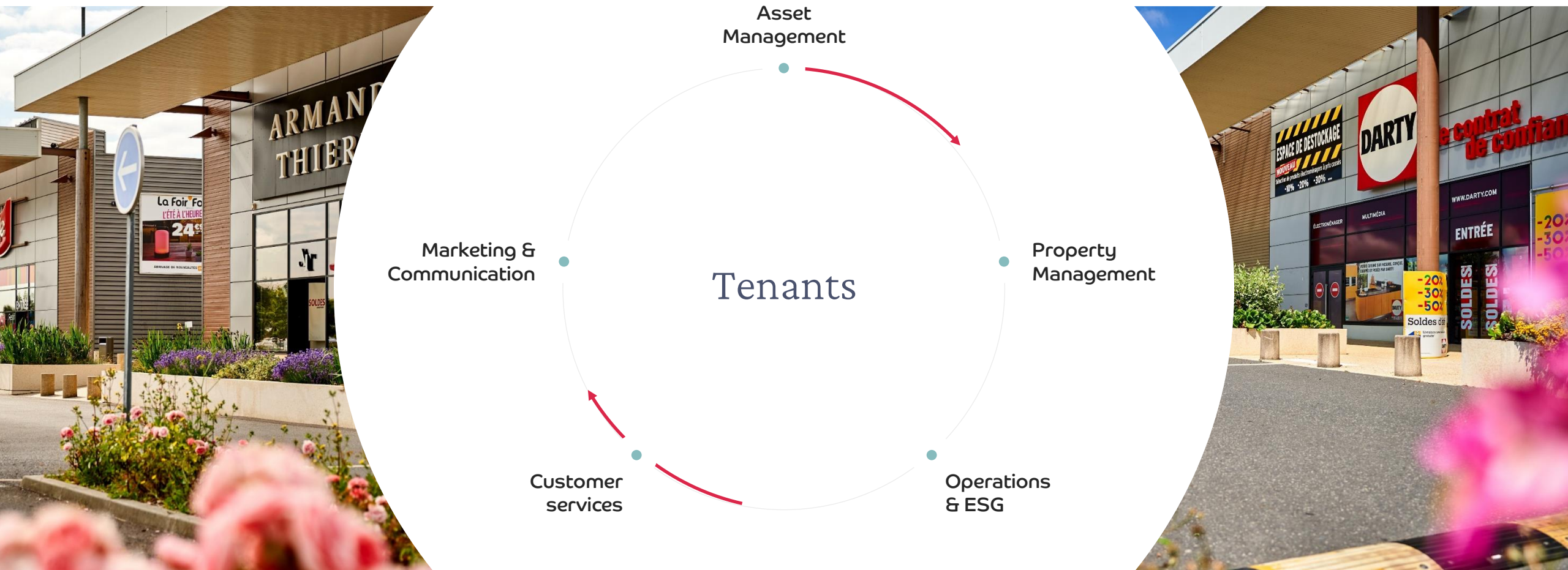


Accessibility  
in periphery



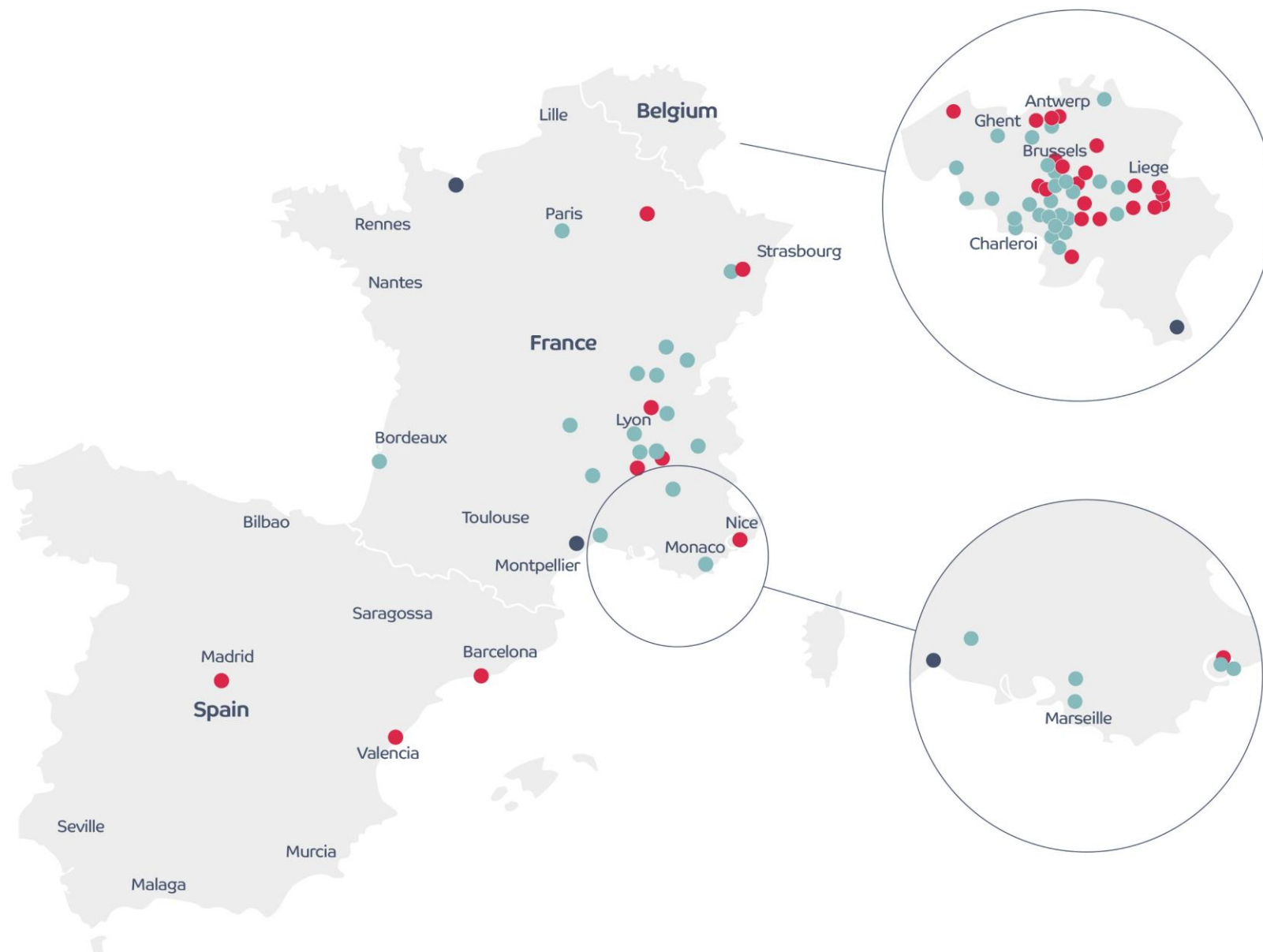
Bellefleur,  
Charleroi (BE)

## Customer-centric approach



# Active in Belgium, France & Spain

- Retail parks
- Supermarkets
- Others

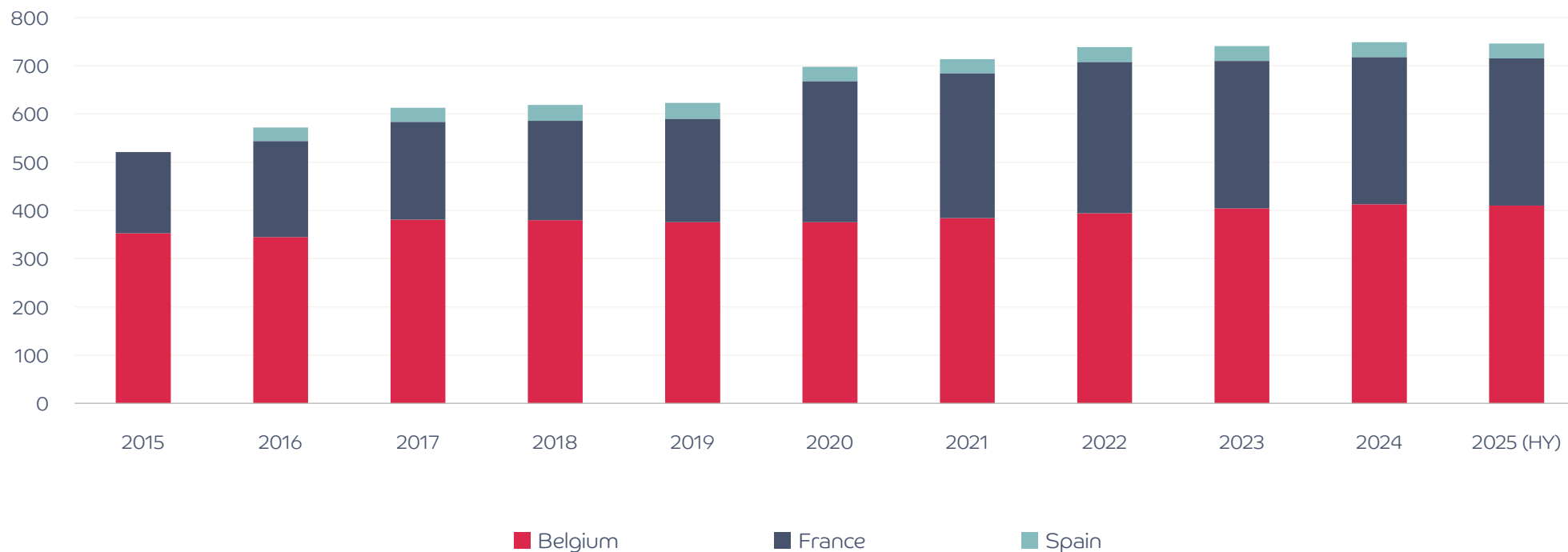


# Evolution of the portfolio

101  
Retail properties

440.000 m<sup>2</sup>  
Size of portfolio

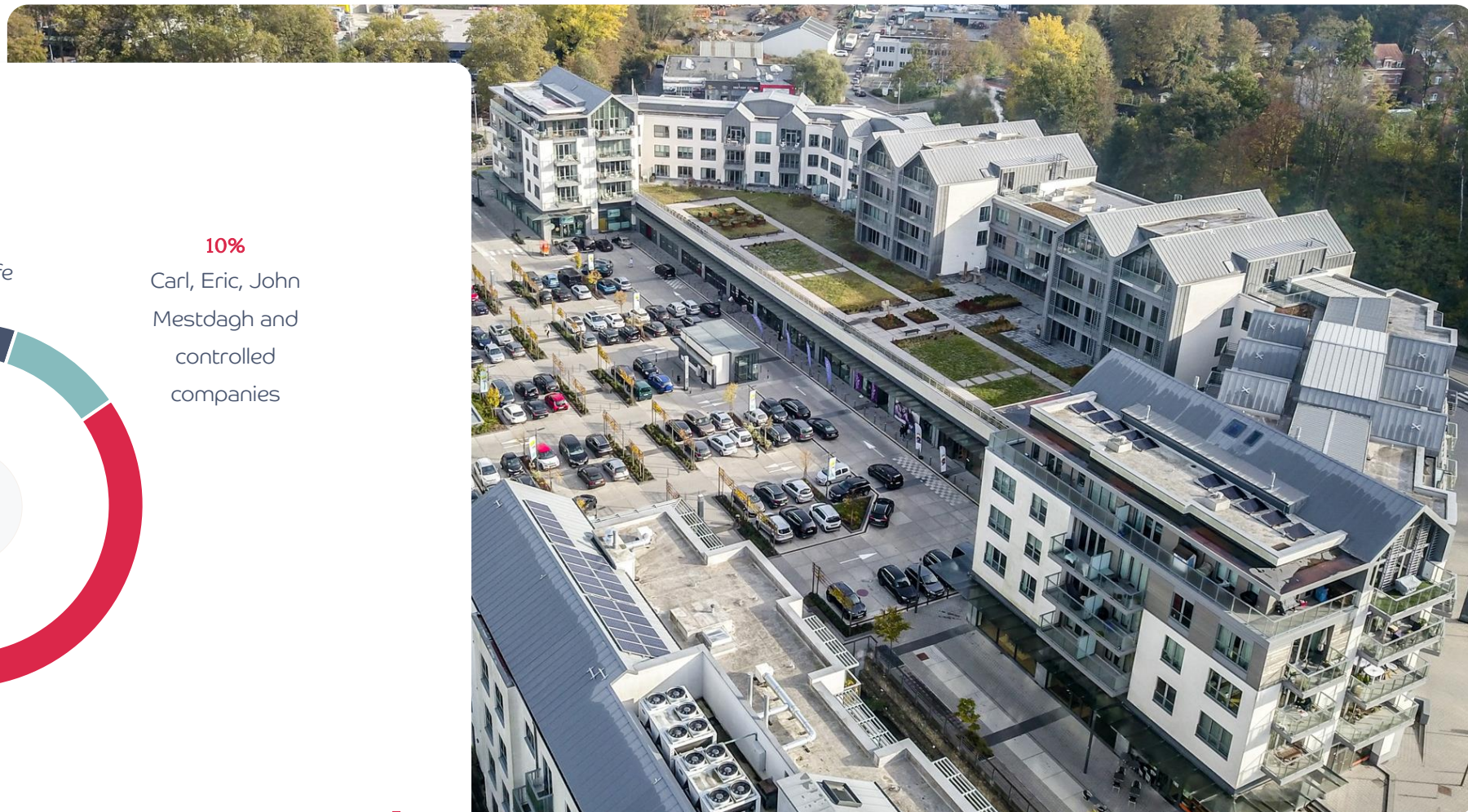
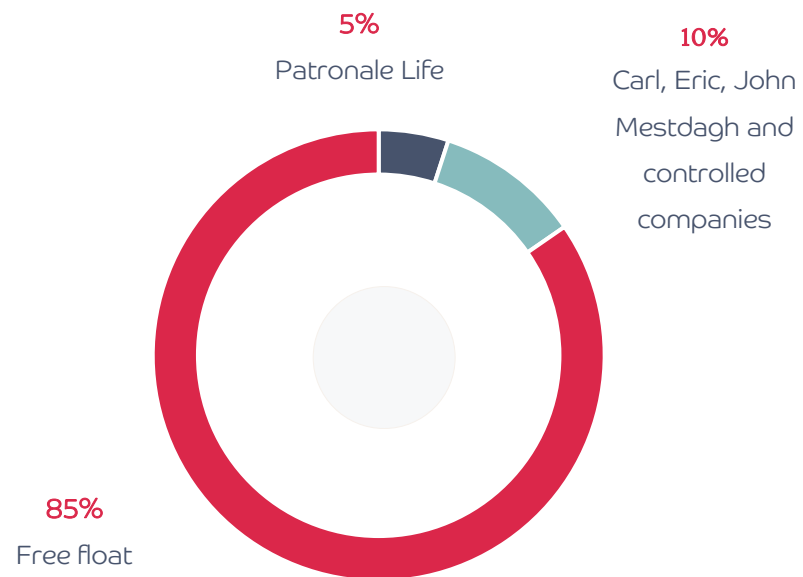
(€ million)



# History



# Shareholding structure



# Status



## SIR/GVV (Belgium)



- Risk diversification (20%)
- Limitation of debt (65%)
- Obligation of distribution (80%)
- Tax transparency
- Control by the FSMA
- Free float (min 30%)



## SIIC (France)



- No limitation of debt
- Tax transparency
- Obligation of distribution:
  - 95% of net rental income
  - 70% of capital gains
  - 100% of dividend from subsidiaries
- 5% withholding tax on profits according to BE-FR directive



## SOCIMI (Spain)



- Identification of shareholder's structure (> 95%)
- At least 80% of eligible assets
- At least 80% of rental income
- No diversification limitation
- Holding period of at least 3 years
- No minimum obligation of distribution but special tax on undistributed profits
- No withholding tax on profits according to BE-SP directive

# ASCENCIO'S ESG STRATEGY

## Environment



- Labelling
- Decision-making criteria
- Database & management platform
- Optimizing energy performance
- Photovoltaic panels
- Charging stations
- Supplier & Tenants charters

## Social



- Training
- In-house consultations
- Positive office
- Telework policy
- Mobility
- Social & philanthropic policy

## Governance



- Governance structure
- IT tools development
- Communication of ESG standards

+ DIGITALISATION  
PROGRAM



## Ascencio team



| Number of team members :

21

13

women

08

men

| Average age of employees :

42 years

CEO

Asset  
management  
& Acquisitions  
—  
Property

Operations  
& ESG

Finance  
—  
IT

Legal  
—  
Customer  
service

Human  
Resources

Marketing,  
Communication  
& Investors  
Relations

# Company values

## Connected

with our customers, our employees,  
our partners, our markets

## Ambition

to grow, while respecting  
market cycles

## Positive Mind

Because our projects and adventures are always  
more attractive thanks to the positive energy  
brought to them by our talented team



## Contacts



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# Ascencio in a nutshell —

7.1

# Key Performance Indicators

(as of 30.09.24)

**440,000 m<sup>2</sup>**

Size of the portfolio

**101**

Number of properties

**€750 million**

Fair value of the  
portfolio

**€54 million**

Annual rental  
income

**97.8%**

Occupancy  
rate

**€123/m<sup>2</sup>**

Average rent

**6.99%**

Portfolio yield

**2.8 years**

WALB

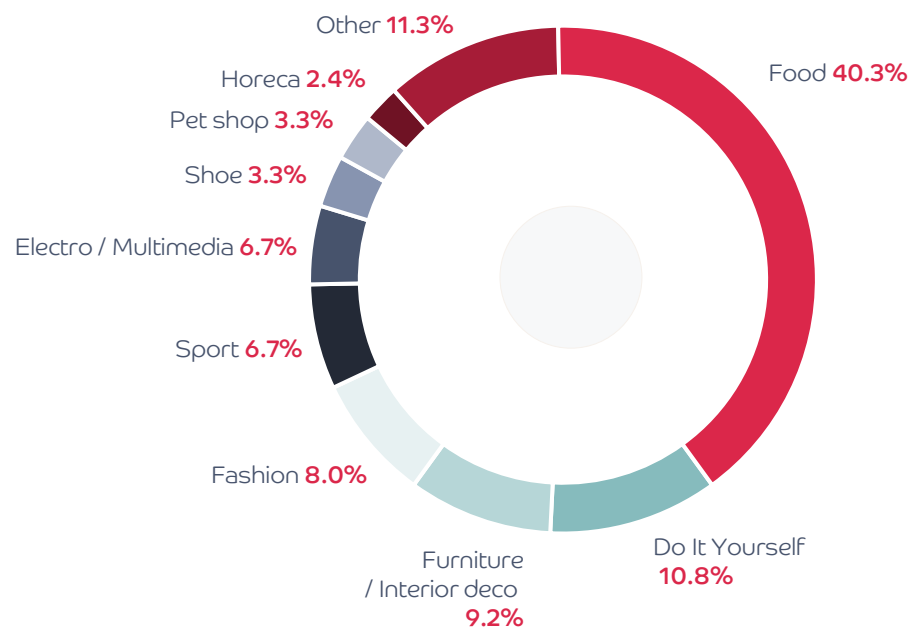
**7.2 years**

WALT

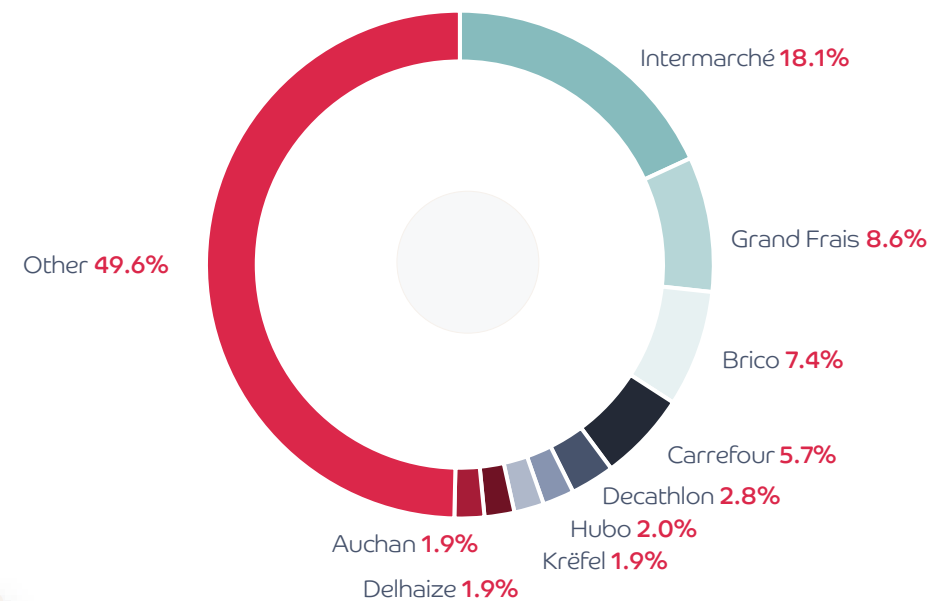
# Retail sector & tenant distribution

(as of 30.09.24)

## Sectors



## Tenants



| Based on rents



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